The Kowloon Motor Bus Company (1933) Limited

Open Invitation for Expression of Interest (“EOI”)

The Kowloon Motor Bus Company (1933) Limited (“KMB”) hereby openly invites Expression of Interest for the below subject.

<table>
<thead>
<tr>
<th>Issue Date</th>
<th>27-Oct-2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>EOI Reference</td>
<td>EOI/1027/OTRAS</td>
</tr>
<tr>
<td>Subject Supply Scope</td>
<td>KMB intends to appoint quality supplier(s) to supply Octopus Transaction Reconciliation and Analysis Services.</td>
</tr>
</tbody>
</table>
| Prequalification Requirement | Interested party(ies) shall be able to:  
  a) submit its relevant business experience in relation to the Subject Supply Scope  
  b) prove its capability in fulfilling the specifications to KMB’s satisfaction  
  c) arrange demonstration and / or trial of the supply to KMB’s satisfaction  
Interested party(ies) shall refer to the attached Project Brief and provide a proposal upon EOI Submission (detailed below). |
| EOI Submission   | All interested parties shall complete and return the attached “EOI Registration Form”. |

All forms shall be submitted in person or by registered post to the below address during office hours (Monday to Friday 9:00 a.m. - 1:00 p.m. and 2:00 p.m. - 5:00 p.m., except public holidays) on or before the Closing Deadline as specified below:

KMB Procurement Department  
16/F KMB Headquarters  
9 Po Lun Street  
Lai Chi Kok  
Kowloon, Hong Kong.

In case a rainstorm black warning or typhoon signal No. 8 or above is valid for any duration between 9:00 a.m. (HKSAR Time) and 12:00 noon (HKSAR Time), the closing time will be extended to 12:00 noon (HKSAR Time) on the next weekday (i.e. except Saturday and Sunday) other than public holiday.

<table>
<thead>
<tr>
<th>Closing Deadline</th>
<th>On or before 8-Nov-2016 12:00 (noon) HKSAR time.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Special Remark</td>
<td>KMB is also acting on behalf of its affiliate company(ies) for the purpose of this open invitation.</td>
</tr>
<tr>
<td>Important Notes</td>
<td>Please refer to the attached “Important Notes”</td>
</tr>
</tbody>
</table>
Important Notes

1) KMB shall have the right to reject any late submission.

2) KMB shall not be responsible for any cost or expense incurred by the interested parties in connection with or arising from the preparation for the submission of the EOI Registration Form and if applicable, any relevant proposal and tender subsequently offered by the interested party.

3) KMB shall at its sole discretion without rendering any reasons to accept, extend or reject any of the said submission. KMB also reserves the right to make any change or withdraw to proceed with the subsequent tender process for the procurement of the aforesaid subject at any time.

4) KMB reserves the right to request submission of additional information from interested parties for clarification, if required.

5) KMB reserves the right to verify any information provided by the interested parties. Incorrect information will lead to disqualification.

6) Applicants who are found to canvass, influence or attempt to influence in any manner the qualification or shortlist process, including without limitation, by offering bribes or other illegal gratification, shall be disqualified from the process at any stage.
# EOI Registration Form

To: The Kowloon Motor Bus Company (1933) Limited (“KMB”)

KMB EOI Reference: EOI/1027/OTRAS

Subject Supply Scope: Supply of Octopus Transaction Reconciliation and Analysis Services.

**IMPORTANT:**
* This request will not be considered if the returned form is incomplete or submitted without the required document.

We hereby express our interest to participate in the captioned subject. Attached please find our proposal prepared in accordance with the prequalification requirements outlined in the Project Brief.

<table>
<thead>
<tr>
<th>1. Company Name</th>
<th>Proprietor / Private Limited / Listed (Please cross out the inappropriate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Registered Address</td>
<td></td>
</tr>
<tr>
<td>4. Details of Contact Person</td>
<td>Name and Title:</td>
</tr>
<tr>
<td></td>
<td>Direct Tel. No.:</td>
</tr>
<tr>
<td></td>
<td>Mobile Tel. No.:</td>
</tr>
<tr>
<td></td>
<td>E-Mail Address:</td>
</tr>
<tr>
<td>5. Company profile and relevant experience</td>
<td>* Please provide a copy of your company profile and submit a brief description of your relevant experience (a document of not more than 10 pages of A4 paper).</td>
</tr>
<tr>
<td>6. Proposal</td>
<td>* Please submit your proposal in accordance with the prequalification requirements outlined in the Project Brief.</td>
</tr>
</tbody>
</table>

We hereby further undertake with KMB that we shall keep confidential all information received by us and use it solely for the purpose of the above mentioned subject.

Name and Title

| Authorized Signature and Chop |

* Please use supplementary sheets if required.
Project Brief

KMB EOI Reference: EOI/1027/OTRAS

Subject Supply Scope: Supply of Octopus Transaction Reconciliation and Analysis Services

1. Introduction

KMB intend to appoint quality supplier(s) or vendor(s) to supply Octopus Transaction Reconciliation and Analysis Services (the “Services”).

2. Submission of Proposal

KMB hereby openly invites submission of proposal in accordance with the prequalification requirements detailed in the below Clause 3 from all eligible vendors who have the necessary resources, experience, expertise and capacity to supply the Services to KMB’s reasonable satisfaction. Interested party shall submit its proposal as an attachment to the “EOI Registration Form” in accordance with the instructions stated in the Open Invitation for EOI.

All eligible and interested parties will be invited to participate in the upcoming Services tender subject to and in accordance with the terms and conditions specified in the Tender Document.

3. Prequalification Requirements

Interested party shall fulfill the following prequalification requirements to be eligible to participate in the upcoming tender. The interested party shall submit the relevant document as a proof against each of these qualifications for KMB’s evaluation. Demonstration and / or trial may be required.

3.1 Propose a solution for providing reconciliation reports with incoming files from two (2) different parties.
3.2 Input data from various sources – e.g. files, database.
3.3 Solution to handle minimum of 2.5 million of daily transaction records.
3.4 Capable to store at least 5 years records for data analysis and decision making.
3.5 Easy for users to perform ad-hoc analysis.
3.6 Good performance on handling huge data.
3.7 Interface with Sybase/ MS SQL database system.
3.8 Export to various format excel, pdf etc.
3.9 Provide users training and technical training.

- END -